

Meet your newest A-List audience: the moviegoing millennial

Millennials see more movies per capita than any other generation, averaging 5.1 movies a year. Buoying this number is a set of well-dressed, active film buffs with an acute case of wanderlust. Cue the moviegoing millennial.

Defying stereotypes, these millennials have a well-established home base



High household income
(2.1x more likely
above \$125K)



Young families
(2.6x more likely to
visit toddler
parenting sites)



Older millennials
(49% higher prevalence
in 30-39 age range)



**Tend to live in major
coastal cities**
Seattle, Boston, San
Francisco, New York City

While very tech savvy, the moviegoing millennial also embraces older conventions

20%

more usage of Twitter

68%

read movie reviews

47%

more likely to
communicate via email

Mixing a love of travel with sport, they're constantly on the move



Skiing/Snowboarding
(21% more likely)



Yoga
(56% more likely)



Cycling/Biking
(26% more likely)



Travel
(60% index on car rentals)

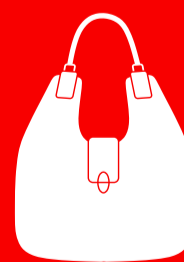
No matter their taste in movies, they prefer the finer things in life



**Premium health &
beauty**
(St. Ives, Aveeno,
Neutrogena)



Luxury autos
(Land Rover, Audi,
Porsche, BMW)



Retail-end retailers
(Diane von Furstenberg,
Birkenstock,
Kenneth Cole)

Oracle Data Cloud and Visa data sources were combined to identify insights. Millennial households were selected as having a head-of-household aged 35 or younger. Movie-spend levels were identified from anonymized/aggregated Visa transaction data from July to September 2016. Insights were calculated from a subset of 1.6MM millennial high movie-spend households and 6MM millennial low movie-spend households.